

RateLinx



*Ship, track, and pay.
Better. Together.*

RateLinx

DATA QUALITY

**We'll handle your data.
You focus on your business.**

**MAXIMIZE YOUR SUPPLY
CHAIN INITIATIVES QUICKLY
AND EASILY WITH BETTER
DATA QUALITY.**

Our industry-first data quality engine drives complete, timely, and accurate insights across your logistics planning, execution, tracking, and payment processes.

TRUSTED BY MAJOR BRANDS



GET BETTER RESULTS

Our tailored solutions are designed to help you improve your business.



INCREASE CASH

Reduce your working capital with improved terms and optimized inventory.



REDUCE COSTS

Drive margin enhancements through competition and process automation.



IMPROVE SERVICE

Power sustainable, profitable growth by enhancing the customer experience.

Learn more: ratelinx.com/why-ratelinx

DATA QUALITY

**Leave inaccurate,
incomplete, and
untimely data
behind.**



PRESCRIPTIVE INSIGHTS

Get prescriptive insights from your logistics data and automate your logistics improvements.



DIGITIZE YOUR DECISIONS

Enhanced with powerful AI and machine learning, your data will deliver powerful prescriptive insights.



ELIMINATE EXCEPTIONS

We shoulder the burden of your exception management so you can focus on managing the business.



UNLIMITED SUPPORT

We don't charge by the hour for changes. We'll maintain and improve your solution as you need.



ACCURATE REPORTING

Our team ensures you have reliable reporting to power your initiatives and make better decisions, easier.



INCREASE ACCESSIBILITY

Stop fishing in the data lake for the insights you need—get them delivered in one place.



AUTOMATE PROCESSES

Reduce non-value-added manual work with artificial intelligence and machine learning-driven automation.



DATA MONITORING

Powered by a proprietary, industry-first data quality platform, our team will give you confidence in your data.



MEASURE & MONITOR

Leverage customized predictive analytics to track your initiatives in real-time and maximize value.

RateLinx

PRESCRIPTIVE INSIGHTS



Digitize your decision-making.

PRESCRIPTIVE INSIGHTS GUIDE AND AUTOMATE ACTIONS WITH CONFIDENCE AND SPEED.

React quickly to impactful events, market disruptions, and changing demands. Let the powerful data-driven insights make precise and accurate recommendations for you.


Improve intelligence of disruptive events, underperforming units or carriers, and savings potentials.

RECENT ACTIVITY

 A significant savings opportunity has been identified by adding Ontrac on Intra-California shipments 



 [VIEW](#)

 [MANAGE SUBSCRIPTIONS](#)

 The system detected a high number of expensive, small shipments shipped to Massachusetts. 

 [ROUTING GUIDE](#)  [VIEW](#)

 [MANAGE SUBSCRIPTIONS](#)

 The system found a spike in reshipped items to Colorado with USPS in the past few days. 

 [VIEW](#)

 [MANAGE SUBSCRIPTIONS](#)

All Activity



SUPERCHARGE YOUR ALERTS

Get more than just a status. Alerts deliver easy-to-understand recommendations you can implement immediately.



MAKE DECISIONS CONFIDENTLY

Powerful AI continuously learns, senses, and responds, helping you make decisions accurately and confidently.



IMPROVE DELIVERIES

Power speed and performance improvements, ensure compliance, maintain service requirements, and avoid service failures.



AUTOMATE ACTIONS

Let the insights decrease decision time and reduce manual work. Prescriptive insights can make required changes automatically.

Learn more: ratelinx.com/prescriptive-insights

RateLinx

CLOUD-BASED LOGISTICS SOLUTION

Security, scalability, and uptime for the today's enterprise demands.

AGILITY AND RELIABILITY ON A POWERFUL, CLOUD- BASED, AND SERVER-LESS ARCHITECTURE.

Meet the growing demands of your business with the most powerful logistics solution purpose-built for the next generation of deliveries.

Gain access to our powerful tools and analytics backed by the network and infrastructure of Microsoft Azure.

- ✓ One fixed monthly fee
- ✓ No professional service fees



ENTERPRISE-GRADE SECURITY

Keep peace-of-mind knowing your logistics solution is protected by multi-layered, enterprise-grade security.



RELIABILITY YOU CAN TRUST

Your logistics work around the clock. So should your logistics systems.



UNLIMITED SCALABILITY

Gain the performance and global access you need to scale your business—without increasing cost and maintenance.



ALL MODES, ALL LOADS, ALL LOCATIONS

Get unlimited users, locations, and carriers across all modes.



AUTO-UPDATES

The cloud enables us to improve, test, and seamlessly deploy updates, ensuring you always have the latest with no down-time.



INTELLIGENT TMS

Ship faster, easier, and more cost-effectively.



**SHIPLINX IS A
HIGH-VOLUME,
ENTERPRISE-CLASS,
MULTI-LOCATION, AND
EXTENSIBLE MULTICARRIER,
MULTIMODAL TMS.**

- ✓ More than 20M transactions executed every day
- ✓ Over \$237M in freight processed, tracked, and paid every day
- ✓ Shipping from more than 50,000 locations worldwide

Gartner

Named in the 2021 Magic Quadrant for Transportation Management Systems

TRUSTED BY MAJOR BRANDS



FEATURE HIGHLIGHTS

- Auto-Updater
- Omni-Channel Fulfillment
- Multimodal Execution
- Planning & Optimization
- Industry-Leading Rating Engine
- Rating & Routing Logic
- Dock Scheduling
- Pooling & Consolidation
- Dispatching

ALL MODES, ALL LOADS

- ✓ Air
- ✓ Courier, Same-Day Delivery
- ✓ Less-Than-Truckload
- ✓ Ocean
- ✓ Parcel
- ✓ Rail & Intermodal
- ✓ Truckload

Learn more: ratelinx.com/tms



Gartner®

**NAMED IN THE GARTNER
MAGIC QUADRANT FOR TMS**



GET MORE FROM YOUR TMS

- ✓ Augment any existing TMS
- ✓ Low-to-No IT required
- ✓ Rapidly deploy in 45 days or less
- ✓ No professional service fees



ADDITIONAL MODULES

- › Prescriptive Insights
- › Real-Time Visibility
- › Freight Audit & Payment
- › Analytics
- › Multimodal Rate Modeling
- › Inbound Supplier Portal

BEST-IN-CLASS SOLUTIONS



Real-time data and analytics for shipping, tracking, and payment delivered in a single platform



Get easy-to-understand actions to reduce costs and make improvements.



Azure cloud-based solutions for better security, scalability, and uptime



Never upgrade again. Ensure you always have the latest software with auto-updates.



Global platform supports international currencies and any carrier.



Meet demands with a scalable platform and execute hundreds of thousands of shipments per day



Enterprise multicarrier parcel shipping



Managed carrier onboarding



Leverage a single platform to engage with multiple partners

Learn more: ratelinx.com/tms



INTELLIGENT TMS

Optimize logistics with advanced transportation tools and insights.

GET LONG-TERM RESULTS FROM THE COMPANY THAT PROCESSES MORE TRANSACTIONS THAN ANY OTHER PROVIDER.

Proactively manage your freight spend in real-time.

- ✓ Get access to accurate, complete, and timely insights
- ✓ Reduce non-value-added work
- ✓ Address variances before month-end
- ✓ Make better decisions with better intelligence



NO SERVICE OR CHANGE FEES

Get the most from your solution and never pay professional service or change request fees.



PRESCRIPTIVE INSIGHTS

Get easy-to-understand actions to reduce costs and make improvements.



ADVANCED ANALYTICS

Leverage customized predictive analytics to track your initiatives in real-time and maximize value.



MANAGED ONBOARDING

With thousands of connected carriers, we'll help you onboard new carriers quickly and easily.



ELIMINATE EXCEPTIONS

Let our powerful data quality engine and our expert data monitoring team eliminate your exceptions and manual work.

Learn more: ratelinx.com/tms



DATA CLEANSING

RateLinx uses AI and machine learning to cleanse, normalize, and standardize your data for reliable results.



MULTIMODAL EXECUTION

Execute any mode and any carrier with a multimodal, multicarrier shipment solution.



OMNICHANNEL FULFILLMENT

Improve customer experience with support for ship-from-store, BOPIS, and more.



PLANNING & OPTIMIZATION

Advanced tools for load planning and freight optimization drive your competitive advantage.



CARRIER PERFORMANCE

Understand service provider performance in critical metrics with milestone reporting.



SMALL PARCEL & COURIER

Certified partner for parcel carriers worldwide, including regional carriers and courier.



GLOBAL SHIPPING

Global platform supports shipping in any international currency and with any carrier.



SUPPLIER PORTAL

Improve cost, control, and visibility of inbound freight with a powerful supplier platform.



COST ANALYSIS

Procure and settle freight better with advanced rating, modeling, and invoice tools.



MULTICARRIER SMALL PARCEL

Global parcel shipping with no limits.

SHIP EASIER WITH A COMPLETE, GLOBAL SMALL PARCEL SHIPPING SOLUTION.

Maximize your shipping solution with zero limitations. Get the changes you need at no additional cost.

- ✓ International & Regional Carriers
- ✓ No professional service fees
- ✓ Integrate with any TMS
- ✓ Auto-updates

Gartner

Named in the 2020 Gartner Market Guide for Multicarrier Parcel Management Solutions

SUPPORTING ANY CARRIER GLOBALLY

Plus, 28 regional and national carriers.



REGIONAL PARCEL

Save costs and improve shipping. Use any or all regional and national carriers.



OMNICHANNEL FULFILLMENT

Improve customer experience with support for ship-from-store, BOPIS, and more.



SEAMLESS SHIPPING

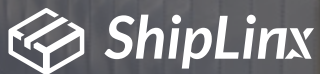
Easily and seamlessly ship from any TMS, WMS, OMS, or ERP without expensive integrations.



NO SERVICE OR CHANGE FEES

Get the most from your solution and never pay professional service or change request fees.

Learn more: ratelinx.com/parcel



RATING ENGINE

**Rate it right.
Every time.**

LEVERAGE THE INDUSTRY- LEADING RATING ENGINE TO STAY ON-TARGET AND ON-BUDGET.

Improve your operations and eliminate exceptions by rating your shipments confidently and accurately.

- ✓ Rate complex modes of freight
- ✓ No professional service fees



EASILY ADD CARRIERS

New carrier? No problem. With our thousands of connected carriers, we'll help you onboard your new carriers quickly and easily.



ALL CARRIERS, ALL RATES

Leverage the only rating engine in the industry that can handle all rate bases, including offshore rates, from any carrier.



RATE MAINTENANCE

Rates change every year, but do they get updated? Take the burden off your team and let us manage and maintain your rates for you.



AUTO-UPDATES

Never hassle with lengthy and expensive upgrades again. Our auto-updates ensure you always have the latest software.



AUTO-UPDATED FUEL SURCHARGES

Reduce inaccuracies and variances. Get fuel surcharges automatically at no additional cost.



AUGMENT YOUR TMS

Augment your TMS, save costs, and get fast ROI.

REDUCE THE COST AND BUSINESS RISK OF IMPLEMENTING A NEW TMS BY AUGMENTING YOUR EXISTING SYSTEM.

Drastically reduce the cost and business risk of implementing a new TMS. Instead, enhance your existing environment with ShipLinx and get quick ROI.

- ✓ One flat monthly rate
- ✓ No professional service fees
- ✓ Add new carriers quickly & easily

AUGMENT ANY TMS

 BlueYonder

BLU JAY
SOLUTIONS

 Manhattan
Associates

ORACLE



CONTROL COSTS & IT RESOURCES

Our team will take the burden of integration and onboarding to get you going quickly with low-to-no internal IT required.



AUTO-UPDATES

Never hassle with lengthy and expensive upgrades again. Our auto-updates ensure you always have the latest software.



LOW CODE, LOW IT

Preserve IT resources and shorten implementation times with a low-code, low-IT TMS solution.



RATE MAINTENANCE

Rates change every year, but do they get updated? Let us manage and maintain your rates for you.



SPOT QUOTE MANAGEMENT

**Save more than 20% in
the spot market.**



CREATE COMPETITION AND COST-SAVINGS IN A CUSTOM MARKETPLACE.

Avoid the hazards of traditional freight boards with a custom marketplace designed to meet your requirements for every carrier and every load. Save costs with the best digital freight auction tool to fill your spot and overflow freight.



PREFERRED CARRIERS

Select only the carriers that meet your insurance, hazard, and compliance requirements.



LOWER COSTS

Leverage the best rates from your preferred carriers and digital brokers for your one-off shipments.



SAVE TIME THROUGH AUTOMATION

Avoid the headache of multiple phone calls and emails. Automatically send your loads to bid and get responses quickly.



BROKER ACCESS

Get access to more rates by adding digital and traditional brokers.



DIGITALLY CAPTURE QUOTES

Get started on the right foot by creating an auditable record and reduce exceptions.

Learn more: ratelinx.com/spot-quote

RateLinx

MODELING & OPTIMIZATION

Drive up to 15% or more in cost-savings.

REDUCE COSTS AND OPTIMIZE NETWORKS WITH ADVANCED MODELING AND COLLABORATIVE PROCUREMENT.

Turn your historical invoice data into savings. RateLinx's modeling module powers accurate cost-savings and maximizes the value of your initiatives.

- ✓ Get lane-level **Prescriptive InsightsSM**
- ✓ Compare performance
- ✓ Analyze cost impacts of time-in-transit and service level changes
- ✓ Easily create bid packages for your carriers



COLLABORATE WITH YOUR CARRIERS

Carrier flexibility across multiple procurement scenarios allows you to choose the most efficient lane for each carrier.



PROCURE LOWER RATES

Improve procurement by collaborating with your carriers with freight that fits.



OPTIMIZE NETWORKS

Leverage carrier collaboration to logistically optimize all of your locations.



REDUCE COSTS

Engage with multiple carriers and leverage accurate invoice data to drive savings.



MEASURE & MONITOR

Control your spend and ensure all locations use optimal carriers.

Learn more: ratelinx.com/modeling

RateLinx

SUPPLIER PORTAL

Complete inbound freight visibility and control.

IMPROVE SUPPLIER RELATIONSHIPS WITH A POWERFUL INBOUND SUPPLIER PORTAL.

- ✓ Gain complete transparency over your inbound freight and make it easier for your suppliers.
- ✓ Engage with multiple suppliers and leverage your rates to drive savings.
- ✓ Make freight easier for your suppliers and automate freight selection.



PREFERRED RATES AND CARRIERS

Control your costs and compliance. Allow suppliers to leverage your best rates and utilize carriers in their preferred lanes.



IMPROVE VISIBILITY

Control costs and gain complete visibility into inbound freight down to the SKU/Item and PO.



ACCURATE ETAs

Monitor your inbound shipments and know exactly when your shipments will arrive.



IMPROVE INSIGHTS AND REPORTS

Prescriptive InsightsSM provide automated feedback and reporting. Plus, access detailed reporting for items or purchase orders.



STANDARDIZE DOCUMENTATION

Ease reporting and compliance with standardized documentation for all suppliers.

Learn more: ratelinx.com/supplier-portal



INTELLIGENT REAL-TIME VISIBILITY

Confidently know when all your shipments will arrive.



IMPROVE CUSTOMER SERVICE AND OPERATIONS WITH VISIBILITY DRIVEN BY SUPERIOR DATA AND INSIGHTS.

Get comprehensive global visibility from the only provider that actively supports you with every shipment.

- ✓ More than 20M transactions tracked every day
- ✓ Over \$237M freight daily

Gartner®

Named in the 2021 Magic Quadrant for Real-time Visibility

TRUSTED BY MAJOR BRANDS



FEATURE HIGHLIGHTS

- Predictive ETAs
- Omni-Channel Fulfillment
- Multimodal Global Visibility
- Store Delivery & Mobile App
- Exception Management
- PO Tracking
- Dock & Appointment Manager
- Managed Carrier Onboarding
- Carrier Performing Scorecarding

ALL MODES, ALL LOADS

- ✓ Air
- ✓ Courier, Same-Day Delivery
- ✓ Less-Than-Truckload
- ✓ Ocean
- ✓ Parcel
- ✓ Rail & Intermodal
- ✓ Truckload

Learn more: ratelinx.com/visibility



INTELLIGENT REAL-TIME VISIBILITY

Expand your visibility with the intelligent logistics suite.



100% CONNECTIVITY

Get 100% connectivity and integration with any ERP, TMS, WMS, OMS, or other 3rd party applications.

- ✓ GPS, ELD, App
- ✓ EDI, API, CSV, Status File
- ✓ Telematics, IoT

ADDITIONAL MODULES

- › Analytics
- › Prescriptive Insights
- › Inbound Supplier Portal
- › TMS
- › Freight Audit & Payment
- › Multimodal Rate Modeling

BEST-IN-CLASS SOLUTIONS



Real-time data and analytics for shipping, tracking, and payment delivered in a single platform



Prescriptive insights automate decisions and improvements



Azure cloud-based solutions for better security, scalability, and uptime



Auto-updates avoid timely and expensive upgrades



Data quality engine delivers confidence in visibility data



Single platform to track inbound and outbound across all modes



Global platform for international multimodal shipment visibility



Meet demands with a scalable platform and track hundreds of thousands of shipments per day



Managed carrier onboarding

Learn more: ratelinx.com/visibility



INTELLIGENT REAL-TIME VISIBILITY

***Accurate and reliable
real-time visibility.***

**IMPROVE CUSTOMER
SERVICE AND OPERATIONS
WITH VISIBILITY DRIVEN
BY SUPERIOR DATA AND
INSIGHTS.**

- ✓ Low-to-no IT required
- ✓ Rapidly deploy in 45 days or less
- ✓ One flat monthly rate
- ✓ No professional service fees
- ✓ Weather and traffic layering included.

INTEGRATE WITH ANY TMS



100% CONNECTIVITY

Don't let gaps and bad data blind your visibility. Get 100% connectivity and data quality for any carrier.



PRESCRIPTIVE INSIGHTS

Get easy-to-understand actions to reduce costs and make improvements.



IMPROVE SERVICE & OPERATIONS

With our thousands of connected carriers, we'll help you onboard your new carriers quickly and easily.



EASILY MANAGE EXCEPTIONS

Reduce dwell-time and detention fees with timely alerts for critical exceptions such as missed pick-ups or late deliveries.

Learn more: ratelinx.com/visibility



DATA CLEANSING

RateLinx uses AI and machine learning to cleanse, normalize, and standardize your data for reliable results.



ACCURATE ETAs

Data quality plus AI and machine learning deliver accurate, predictive ETAs to help you plan your operations.



FINAL MILE

Real-time tracking from supplier, store, DC, or warehouse to the customer's final destination.



PO TRACKING

Know precisely when your PO/Item/SKU will arrive with the inbound supplier portal.



CARRIER SCORECARDS

Understand service provider performance in critical metrics with milestone reporting.



DOCK/APPT SCHEDULING

Reduce dwell time. Schedule dock activity and enable pick-up appointments.



MULTIMODAL GLOBAL VISIBILITY

Get visibility across all modes, all loads, including final mile, from any global carrier.



WEATHER & TRAFFIC

Get traffic, weather and routing overlays for accurate ETAs at no additional charge.



CUSTOMIZABLE, BRANDABLE ALERTS

Customize alerts to fit your business, branded for your customer or your processes.



INTELLIGENT INVOICE MANAGEMENT

Create a competitive advantage with real-time global freight audit.

REDUCE COSTS AND MANUAL PROCESSES WITH FREIGHT AUDIT AUTOMATION AND ANALYTICS.

Reap the benefits of connecting real-time invoicing data to your order and tracking data.

- ✓ 20+ million transactions processed every day
- ✓ Low-to-no IT required
- ✓ Rapidly deploy in 45 days or less

Gartner®

Named in the 2020 Gartner Market Guide for Freight Audit & Payment Providers.

TRUSTED BY MAJOR BRANDS



FEATURE HIGHLIGHTS

- Advanced analytics and visualizations
- Customized, dynamic reporting
- Automated GL coding & cost allocation
- \$0 rate tolerance
- Multimodal rate modeling
- Prescriptive insights
- Add custom data sets
- SOC II Compliant
- SSAE 16 Certified

STANDARD KPIs

- ✓ Freight by mode
- ✓ Assessorial charge breakdown
- ✓ On-time delivery
- ✓ Total landed cost
- ✓ Lost savings
- ✓ Potential savings
- ✓ ...and more

Learn more: ratelinx.com/invoice



INTELLIGENT INVOICE MANAGEMENT

More than a traditional freight audit & payment provider.



REAL-TIME SPEND ANALYTICS

- ✓ Collect and see freight invoice data in real-time
- ✓ Analytics for shipping, tracking, and payment delivered in a single platform
- ✓ Single platform to track expenditures, cost analyses, and savings
- ✓ 100% transparency and visibility to invoice status for you and your carriers

ADDITIONAL MODULES

- › Analytics
- › Prescriptive Insights
- › Inbound Supplier Portal
- › TMS
- › Real-time Visibility
- › Multimodal Rate Modeling

BEST-IN-CLASS SOLUTIONS



Prescriptive insights automate decisions and improvements



Azure cloud-based solutions for better security, scalability, and uptime



Auto-updates avoid timely and expensive upgrades



Data quality engine delivers confidence in freight cost data



Meet demands with a scalable platform that processes more than 20 million invoices per day.



Managed carrier onboarding

Learn more: ratelinx.com/invoice



INTELLIGENT INVOICE MANAGEMENT

Reduce costs with the best real-time freight audit provider.

GET LONG-TERM RESULTS FROM THE COMPANY THAT PROCESSES MORE TRANSACTIONS THAN ANY OTHER PROVIDER.

Proactively manage your freight spend in real-time.

- ✓ Get access to accurate, complete, and timely insights
- ✓ Reduce non-value-added work
- ✓ Address variances before month-end
- ✓ Make better decisions with better intelligence
- ✓ Get real-cost savings by eliminating rate tolerances.
- ✓ Get managed onboarding.



ENTERPRISE-GRADE SECURITY

Keep peace-of-mind knowing your logistics solution is protected by multi-layered, enterprise-grade security.



GLOBAL SPEND MANAGEMENT

See your complete landed cost around the globe. Get complete spend breakdown into every charge, lane, carrier, and more.



PRESCRIPTIVE INSIGHTS

Get easy-to-understand actions to reduce costs and make improvements.



ADVANCED ANALYTICS

Leverage customized predictive analytics to track your initiatives in real-time and maximize value.



ELIMINATE EXCEPTIONS

Let our powerful data quality engine and expert data monitoring team eliminate your exceptions and manual work.

Learn more: ratelinx.com/invoice



DATA CLEANSING

RateLinx uses AI and machine learning to cleanse, normalize, and standardize your data for reliable results.



CUSTOM EXTENSIVE REPORTING

Create custom reports to meet operational needs for month-end, bridge reporting, and more.



AUTOMATED GL & COST ALLOCATION

Eliminate manual processing. Automatically GL code and cost allocate freight transactions.



COST ANALYSIS

Analyze and control your costs with advanced reporting, modeling, and analysis tools.



CONFIDENCE IN COMPLIANCE

We maintain strict compliance and controls to deliver confidence. We're SSAE16 certified and SOC II compliant.



MEASURE & MONITOR IN REAL-TIME

Measure and monitor your spend, savings, and opportunities in real-time.



OPTIMIZE FREIGHT

Connect payment data to shipment data to optimize your transportation operations.



INCREASE ACCOUNTABILITY

Increase business unit and carrier accountability with real-time performance intelligence.



CARRIER PERFORMANCE

See service performance in critical metrics with milestone/scorecard reporting.

TMS, REAL-TIME VISIBILITY, FREIGHT AUDIT AND ANALYTICS

Ship, track, and pay. Better. Together.



RAPID DEPLOYMENT

Deploy in 45 days or less.



PRESERVE IT

No internal IT required.



CREDIBLE INSIGHTS

Reliable data quality.



FAST ROI

Time-to-value in 90 days.

LEAVE INACCURATE, INCOMPLETE, AND UNTIMELY DATA BEHIND.

We'll handle your data so you can focus on your business. Get powerful insights from your logistics data to improve your supply chain operations and customer service.

WE'RE HERE TO HELP YOU SUCCEED.

Get the data, system, and professional support you need to improve your business and achieve your goals.

- ✓ Data quality that works for you
- ✓ Unlimited support at no added cost
- ✓ Extend your team with ours



FREE 30-DAY ANALYSIS

Let us show you how we do it, risk-free. Start a free analysis to discover improvements and fresh insights.

START NOW!

RateLinx

www.ratelinx.com

sales@ratelinx.com | 480.801.5500

16220 North Scottsdale Road, Suite 435 | Scottsdale, AZ 85254